



Demia Kandi

Demia received her Bachelor's degree in Psychology from the Ohio State University and her Masters degree in Family Studies from Ohio University. Her career began in the area of Child Welfare where she worked as a social worker for Franklin County Children Services. It was there that Demia discovered her knack for best practices and wrote her first training entitled 'How to Remain Human in Human Services'. This paved the way for Demia to write other trainings stretching beyond social work; into the field of education, sales, and business. In 2000, Demia founded Significance, a consulting company specializing in training, strategic consulting, and program design. Whether consulting with a school board on a 5 year strategic plan, or helping a client reach a targeted market, Demia's expertise as a strategist has been the foundation for the following track record:

- *Over 15 years of consulting experience working with school districts, businesses, and not for profit organizations to determine best practices, market analysis and improvement strategies.*
- *Expert in areas of training, strategic planning, and program design.*
- *Charter School Compliance Management Services.*
- *Recognized as an expert creative outreach consultant invited as featured guest for local Central Ohio radio and television stations, as well as print media.*
- *National key note speaker regarding best practices and strategic planning for conferences throughout the country to include Franklin County Children Services, American Society of Multicultural Health, Big Brothers Big Sisters.*
- *Authored a host of staff development trainings in areas such as time management, conflict resolution, inter agency collaboration, effective team building skills, leadership training, culture and diversity, parent and community engagement, educators and school systems, professional learning communities, as well as a host of specialized social work and human services trainings approved by the State of Ohio Social Work Licensure board.*
- *Responsible for helping over 20 organizations set goals, determine measurables, and create strategies for achievement*