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February 15, 2015

To Whom It May Concern:

It is our understanding that the Building Better Careers initiative is applying for a Community Connectors Grant in order to implement a Career Mentoring Program for the students in the Washington County, Ohio area. Pioneer Pipe, Inc. (Pioneer) firmly believes that this type of mentoring program could be a tremendous asset for our area youth as they begin to explore their career paths. As an employer of approximately six-hundred (600) employees, Pioneer has witnessed first-hand the gradual decline in workplace readiness in the youth of Washington County. If this decline in workplace readiness continues it will eventually threaten the viability of the entire area's business community.

Hopefully, by pooling the existing resources of our area such as business leaders, educational leaders, community leaders, etc. with our students, we can begin to provide students with the guidance necessary to recognize their full potential not only now while they are students but also in the future as they become members of our area's workforce. To do this successfully there needs to be a driving force to organize a cohesive effort which is why it is so important that the Career Monitoring Program becomes a reality.

Therefore, in support of the Building Better Careers initiative, Pioneer requests the approval of their request for a Community Connectors Grant.

Sincerely,

A handwritten signature in black ink, appearing to read 'Dave Archer', written in a cursive style.

Dave Archer

Chairman

CC: Mike Archer, President, PPI

Matt Hilverding, CFO, PPI