

Michael J. Taylor  
Senior Vice President  
T 216-222-2293 michael.j.taylor@pnc.com



March 2, 2015

Cecil Lipscomb  
Executive Director  
United Black Fund of Greater Cleveland, Inc.  
1621 Euclid Avenue, Suite 830  
Cleveland, OH 44115

Re: UBF's: Cleveland Coders initiative

Dear Mr. Lipscomb,

Thank you for considering PNC Bank as a Business Partner for the above referenced initiative. PNC has a long standing and strong commitment to education, particularly early childhood education and feels the Cleveland Coders Program supports this body of work.

Let this letter serve as our strong interest in partnering with United Black Fund as a business partner in achieving our mutual goals of working to support children in need through mentoring, closing the technology education gap for minorities and females, and filling needed jobs in NE Ohio with a properly educated and trained workforce in the sector.

If you should have any questions or comments regarding our interest in this partnership, please do not hesitate to contact me.

Thank you and we wish you continued success in your professional endeavors.

Sincerely,

A handwritten signature in black ink, appearing to read "Michael J. Taylor", written in a cursive style.

Michael J Taylor  
Senior Vice President  
West Territory Executive

MJT806  
Enclosure