October 23, 2013

Quote for Edon Northwest Local Schools

<table>
<thead>
<tr>
<th>Item Description</th>
<th>Price</th>
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<tbody>
<tr>
<td>LP Dispenser</td>
<td>$10,000.00</td>
</tr>
<tr>
<td>1000 LP tank</td>
<td>$1,600.00</td>
</tr>
<tr>
<td>Single Phase Motor 8.5 gallons per minute</td>
<td>$4,900.00</td>
</tr>
<tr>
<td>Labor to Install</td>
<td>$500.00</td>
</tr>
<tr>
<td></td>
<td>$17,000.00</td>
</tr>
<tr>
<td>Year Contract at $1.45 per gallon</td>
<td></td>
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<tr>
<td>Minus a .22 per gallon tax refund</td>
<td></td>
</tr>
<tr>
<td>$1.23 per gallon</td>
<td></td>
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</tbody>
</table>

Thank you for your time. Please call me with any questions at 1-800-962-9839

Sincerely,

Tom Vance
Ney Oil Company
Attn: Ed Ewers
Edon Northwest School District
802 W Indiana St.
Edon, OH 43518

RE: Propane Fleet Fueling Center

Dear Ed,

Thanks for allowing us the opportunity to provide a quote for the Edon Northwest School District Propane Fueling Center. Attached you will find the quote for the propane fueling center. This quote expires on December 30th, 2013. If you should have any questions concerning this quote please feel free to contact, Lynn Kinsman, at (419)445-6957.

Thanks,

Lynn Kinsman
Kinsman Propane, Inc.
Proposal for: Edon Northwest Propane Fueling Center

- **Equipment:**

  Cost of Equipment (if purchased by Edon Northwest): including 1000 gal. propane tank, fleet fueling dispenser and installation (excluding electrical hook-up): **$19,876.00**

  Three phase electrical service required to service dispenser.

  Training provided at no additional cost

  Length of service agreement (if owned): 1 year

- **Lease of Fueling Center**

  The cost of leasing the fuel center from Kinsman Propane, Inc. would be added to the cost per gallon of propane.

  Kinsman Propane, Inc. would be responsible for maintaining the fuel center.

  Edon Northwest would be responsible for electrical hook-up.

  Length of service agreement (if leased): 7 years
Ed,  

The current price for propane motor fuel: $1.55/gal

Lynn Kinsman  
Kinsman Propane, Inc.

On Wed, Oct 23, 2013 at 4:00 PM, Ed Ewers <EEwers@edon-nw.org> wrote:

Lynn,

Thank you for this information. Is it possible you could provide me with an estimated cost for fuel? I understand that it would only be a non-binding estimate. This would help me with projecting savings over diesel and the cost of leasing.

Thank you for your assistance.

Mr. Edward R. Ewers, Superintendent  
Edon-NW Local Schools  
802 W. Indiana Street  
Edon, Ohio 43518  
Office: 419.272.3213 ext. 1024

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