

**FW: Quote #967335 Aerohive Wireless Solution**

Michael Witt

**Sent:**Thursday, October 24, 2013 3:33 PM**To:** Alyssa Brookbank**Cc:** Samantha Kelecava

I would say about 100 runs @ \$250/run, so \$25,000 for rewiring. I would bump up the price to probably \$30,000 to account for any unknown costs and to wire the access points, because the wiring will still have to be done from the network drop nearby to the access point.

Hope this helps.

Mike

-----Original Message-----

From: Scott Gibson [<mailto:sgibson@ITSavvy.com>]

Sent: Thursday, October 24, 2013 2:54 PM

To: Michael Witt

Cc: Shawn Hendrickson

Subject: RE: Quote #967335 Aerohive Wireless Solution

Ya not enough time to do this cabling quote the correct way so use \$250 per run for your numbers so you are covered.  
My outside rep can also stop out and do a free assessment in the future to help with placement and coverage.

Scott Gibson  
Senior Client Executive  
Inside Sales  
ITSavvy  
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-----Original Message-----

From: Michael Witt [<mailto:Michael.Witt@neomin.org>]

Sent: Thursday, October 24, 2013 2:50 PM

To: TeamOhio

Subject: RE: Quote #967335 Aerohive Wireless Solution

Hi Scott,

I received your quote, so thanks a bunch for that. We are also interested in getting our high school rewired for gigabit Ethernet. We want to use the Ohio Straight A Funds to do this. Since the paperwork has to be submitted tomorrow, I know it's impossible to do a site survey, but if we are looking for a modest estimate of running cat-6e in a building our size, assuming there is a network drop for at least 3 connections per room, could you put a figure on that?

I'm assuming when I ask this that Will from Aerohive shared with you our building map. If not, I can share with you dimensions and such.

Thanks for whatever help you may provide!

10/25/13

FW: Quote #967335 Aerohive Wireless Solution

Regards,

Michael Witt

Lordstown Schools

-----Original Message-----

From: Scott Gibson [<mailto:teamohio@ITsavvy.com>]  
Sent: Thursday, October 24, 2013 2:35 PM  
To: Michael Witt; whopson@aerohive.com  
Cc: teamohio@ITsavvy.com  
Subject: Quote #967335 Aerohive Wireless Solution

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Scott Gibson

Client Executive

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