



PRICE QUOTATION

Scholastic Education Inside Sales, 2315 Dean St., Suite 600, St. Charles, IL 60175 Phone: (800) 387-1437 Fax: (877) 242-5865

Prepared for: Susan Dumford, 43147705 Pickerington Local School District 777 Long Road Pickerington, OH 43147	Prepared by: Paula Quiroz Inside Sales Representative 800-387-1437 x6357 pquiroz@scholastic.com	Date: 3/23/2013
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Description or Title	ISBN #	List Unit Price	Applicable Discount	Final Unit Price	QTY	Extended Total
Conversion of READ 180 to Next Generation at Ridgeview Junior High and Lakeview Junior High 1 classroom and 15 students each						
READ 180 EE to NG Upgrade Kit - Stage B, 30 Licenses (pricing good through December 31, 2013) Including 30 NG upgraded licenses, 30 NG student rBooks, QuickStart Kit, NGTeaching System and Upgrade Library	536666	\$8,750.00	\$1,750.00	\$7,000.00	1	\$7,000.00
READ 180 Enterprise to Next Generation Stage B Additional Upgrade Classroom Package (Next Generation Upgrade Materials Only including the QuickStart Kit, Teaching System and Upgrade Library)	536669	\$3,750.00	\$0.00	\$3,750.00	1	\$3,750.00
Implementation of READ 180 Next Generation Stage C at the High School for up to 30 students one classroom						
READ 180 Next Generation - Complete Stage C, 30 licenses (includes QuickStart Kit, Teaching System, Paperback Collection, Audiobook Collection, rBooks, Topic Software, Scholastic Achievement Manager, In-Person Training)	536588	\$31,000.00	\$0.00	\$31,000.00	1	\$31,000.00
READ 180 Next Generation Implementation Training Day 3 (up to 20 participants, 1 day) Follow-up training	540352	\$2,899.00	\$0.00	\$2,899.00	1	\$2,899.00
READ 180 Hosting Service (annual price per license) for the first year	512312	\$30.00	\$0.00	\$30.00	30	\$900.00
Implementation Training and On-going Support						
READ 180 Next Generation Day 1 Implementation Training (up to 20 participants, full day) For New Teacher(s)	Included	\$2,899.00	\$2,899.00	\$0.00	1	\$0.00
READ 180 Next Generation Day 2 Implementation Training (up to 20 participants, full day) For New Teacher(s)	Included	\$2,899.00	\$2,899.00	\$0.00	1	\$0.00
READ 180 Next Generation Conversion Implementation Training (7 hours/one day, up to 20 participants) For existing teachers	Included	\$2,899.00	\$2,899.00	\$0.00	1	\$0.00
In-Classroom Support Visit for Literacy Programs (2 participants maximum)	990104	\$2,299.00	\$0.00	\$2,299.00	6	\$13,794.00
Student rBook replenishments for 5 School Years-2014/2015- 2018-2019						
READ 180 Next Generation Stage B rBook Pack (15 copies of the Student rBook)	536996	\$449.25	\$0.00	\$449.25	10	\$4,492.50
READ 180 Next Generation Stage C rBook Pack (15 copies of the Student rBook)	536997	\$449.25	\$0.00	\$449.25	10	\$4,492.50
Please let me know if you have any questions. Prices are valid for 60 days. When ordering please fax to the number above. Thank you!		Discount Total	\$10,447.00	Subtotal		\$68,328.00
				Shipping/Handling		\$1,146.10
				Sales Tax		\$0.00
				TOTAL		\$69,474.10

Terms and Conditions: State law requires that sales tax be added to your order unless we have a sales tax exemption certificate on file. Scholastic's terms are FOB shipping point unless otherwise noted on the purchase order. Customers must notify Scholastic in writing no less than five (5) business days in advance of any cancellation or rescheduling of training, in-classroom support, or other onsite services. If such notice is not received by Scholastic, customers will be charged (or forfeit prepayment) for cancelled or missed days. Unless otherwise noted, all services must be delivered within 24 months of purchase.