



Houghton Mifflin Harcourt

Cost Proposal
Prepared For

Cedar Cliff Local School Dist

248 N. Main St
Cedarville OH 45314

Attention:

For the Purchase of:

Science & Health

Prepared By
Amy Bay
amy.bay@hmhco.com

ATTN: This Proposal is not approved and is not valid



Houghton Mifflin Harcourt

Attention:

Customer Service
9205 South Park Center Loop
Orlando, FL 32819
FAX: 800-289-3994

Proposal Date: 10/14/2013

Proposal for

Expiration Date: 11/28/2013

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ISBN	Title	Sale Price	Purchase		Complimentary
			Quantity	Amount	Quantity Value
ScienceFusion Module A-K					
Student Resources					
1469944	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module A: Cells and Heredity 2012	\$28.40	60	\$1,704.00	
1469945	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module B: The Diversity of Living Things 2012	\$28.40	60	\$1,704.00	
1469946	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module C: The Human Body 2012	\$28.40	60	\$1,704.00	
1469947	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module D: Ecology and the Environment 2012	\$28.40	60	\$1,704.00	
1469948	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module E: The Dynamic Earth 2012	\$28.40	60	\$1,704.00	
1469949	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module F: Earth's Water and Atmosphere 2012	\$28.40	60	\$1,704.00	
1469950	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module G: Space Science 2012	\$28.40	60	\$1,704.00	
1469951	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module H: Matter and Energy 2012	\$28.40	60	\$1,704.00	
1469952	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module I: Motion, Forces, and Energy 2012	\$28.40	60	\$1,704.00	
1469953	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module J: Sound and Light 2012	\$28.40	60	\$1,704.00	
1469954	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module K: Introduction to Science and Technology 2012	\$28.40	60	\$1,704.00	
Total for Student Resources				\$18,744.00	
Total for ScienceFusion Module A-K				\$18,744.00	
Grade 9					
Student Resources					
1477623	<i>DRAFT</i> Premium Interactive Online Edition 7-Year Subscription	\$67.50	52	\$3,510.00	
<p><i>Includes the following:</i></p> <p><i>eBooks – Student Edition</i></p> <p><i>Worksheets – Pre-AP Activities, Reinforcement (& Spanish), Section Study Guides A & B (& Spanish), Section Study Guides A, Unit Project, Vocabulary Practice, Interactive Reader, Data Analysis Practice, Active Reading WS</i></p> <p><i>Labs – complete laboratory program (including new STEM, Open-Inquiry and Spanish where applicable), Laboratory Teacher Resources, Laboratory Manager's Professional Reference, Materials List, Solutions List, Handling and Care of Organisms</i></p> <p><i>Assessment – Alternative Assessment (& Spanish), Chapter Tests A & B (& Spanish), Diagnostic Tests (& Spanish), Extended Response Test (& Spanish), Section Quizzes (& Spanish), Online Assessment & Remediation, Examview Banks</i></p> <p><i>Teaching Materials – Classroom Management, Modified Lesson Plans for English Learners, Lesson Plans, Quick Start Guide, Professional Reference for Teachers, Scientific Reasoning Skill Builder, Teaching Strategies, Teaching Toolkit</i></p> <p><i>Other – Biozine, Chapter Audio Files (& Spanish), Multilanguage Glossary, Student Edition, Teacher Edition, Spanish</i></p> <p><i>Multimedia – Animated Biology, Biology Video Clips, Concept Maps, Data Analysis Activities, Interactive Whiteboard Resources, PowerPresentations w/PowerNotes, Review Games, Section Self-Checks, Smart Grapher, Teaching Visuals, That's Amazing! Video-Based Inquiry, Video Labs, Virtual Investigations, Virtual Labs, Visual Concepts, WebLinks, WebQuests</i></p>					
1480305	<i>DRAFT</i> Holt McDougal Physics Premium Online Interactive Edition (7-Year Subscription) 2012	\$66.30	52	\$3,447.60	
<p><i>Includes the following: eBook – Students Edition</i></p> <p><i>Worksheets – Chapter Study Guides, Section Study Guides, Graphing Calculator Activities, SAT Bellringer Activities, Sample Problem Sets</i></p> <p><i>Labs – complete laboratory program (including new STEM and Open Inquiry labs), Forensic labs</i></p> <p><i>Assessment – Alternative Assessment, Chapter Tests A & B, Section Quizzes, Online Assessment and Remediation, Examview banks</i></p> <p><i>Teaching Materials – Classroom Management, Laboratory Manager's Professional Reference, Lesson Plans, Professional Reference for Teachers, Teaching Strategies, Scientific Reasoning Skill Builder, Textbook Solutions</i></p> <p><i>Other: Teacher Edition</i></p> <p><i>Multimedia – Animated Physics, Concept Maps, Interactive Demonstrations, Interactive Whiteboard Resources, PowerPresentations, Smart Grapher, Teaching Visuals, Visual Concepts, WebLinks, Chapter Summaries Audio Files</i></p>					



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ISBN	Title	Sale Price	Purchase		Complimentary	
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Grade 9						
1480276	DRAFT Holt McDougal Modern Chemistry Premium Online Interactive Edition (7-Year Subscription) 2012	\$66.75	52	\$3,471.00		
<i>Includes the following: eBooks – Student Edition, Worksheets – Chapter Study guides, Graphic Calculator Activities, Section Study Guides Labs – complete laboratory program (Including new STEM and Open-Inquiry labs), Laboratory Manager's Professional Reference Assessment – Chapter Tests A & B, Section Quizzes, Examview banks Teaching Materials – Classroom Management, Lesson Plans, Professional Reference for Teachers, Scientific Reasoning Skill Builder, Teaching Strategies, Lesson Plans; Other – Chapter Summaries Audio Files Teacher Edition Worksheets – Interactive Reader (& Spanish), Sample Problem Sets Multimedia – Animated Chemistry, Concept Maps, Interactive Reader Audio Files, Interactive Demonstrations, Interactive Whiteboard Resources, Learn It! videos, PowerPresentations, Review Games, Smart Grapher, Teaching Visuals, Virtual Labs, Visual Concepts, WebLinks, Why It Matters videos Assessment – Online Assessment and Remediation Other – Lab Materials QuickList, Solve It! cards, Textbook Solutions.</i>						
Total for Student Resources				\$10,428.60		
Teacher Resources						
1099209	DRAFT Holt Science: Professional Reference for Teachers	\$15.90			1	\$15.90
Total for Teacher Resources						\$15.90
Total for Grade 9				\$10,428.60		\$15.90
Proposal Summary		Total Value of Proposal:		\$30,779.10		
		Total Complimentary:		\$15.90		
		Subtotal Purchase Amount:		\$29,172.60		
		Shipping & Handling:		\$1,590.60		
		Total Cost of Proposal (PO Amount):		\$30,763.20		



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Attachment III - Science

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ScienceFusion Module A-K						
Student Resources						
1469944	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module A: Cells and Heredity 2012	\$28.40	60	\$1,704.00		
1469945	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module B: The Diversity of Living Things 2012	\$28.40	60	\$1,704.00		
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1469947	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module D: Ecology and the Environment 2012	\$28.40	60	\$1,704.00		
1469948	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module E: The Dynamic Earth 2012	\$28.40	60	\$1,704.00		
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1469951	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module H: Matter and Energy 2012	\$28.40	60	\$1,704.00		
1469952	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module I: Motion, Forces, and Energy 2012	\$28.40	60	\$1,704.00		
1469953	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module J: Sound and Light 2012	\$28.40	60	\$1,704.00		
1469954	<i>DRAFT</i> HMD Science Fusion 7-Year Student Edition Print/Online Bundle Module K: Introduction to Science and Technology 2012	\$28.40	60	\$1,704.00		
Total for Student Resources				\$18,744.00		
Total for ScienceFusion Module A-K				\$18,744.00		
Grade 9						
Student Resources						
1461018	<i>DRAFT</i> Holt McDougal Modern Chemistry Student Edition 2012	\$88.95	60	\$5,337.00		
1461019	<i>DRAFT</i> Holt McDougal Biology Student Edition 2012	\$89.95	60	\$5,397.00		
1461031	<i>DRAFT</i> Holt McDougal Physics Student Edition 2012	\$88.35	60	\$5,301.00		
1480276	<i>DRAFT</i> Holt McDougal Modern Chemistry Premium Online Interactive Edition (7-Year Subscription) 2012	\$66.75			52	\$3,471.00
<p><i>Includes the following: eBooks – Student Edition, Worksheets – Chapter Study guides, Graphic Calculator Activities, Section Study Guides</i> <i>Labs – complete laboratory program (including new STEM and Open-Inquiry labs), Laboratory Manager's Professional Reference</i> <i>Assessment – Chapter Tests A & B, Section Quizzes, Examview banks</i> <i>Teaching Materials – Classroom Management, Lesson Plans, Professional Reference for Teachers, Scientific Reasoning Skill Builder, Teaching Strategies, Lesson Plans;</i> <i>Other – Chapter Summaries Audio Files Teacher Edition</i> <i>Worksheets – Interactive Reader (& Spanish), Sample Problem Sets</i> <i>Multimedia – Animated Chemistry, Concept Maps, Interactive Reader Audio Files, Interactive Demonstrations, Interactive Whiteboard Resources, Learn it! videos, PowerPresentations, Review Games, Smart Grapher, Teaching Visuals, Virtual Labs, Visual Concepts, WebLinks, Why It Matters videos</i> <i>Assessment – Online Assessment and Remediation</i> <i>Other – Lab Materials QuickList, Solve It! cards, Textbook Solutions.</i></p>						
Total for Student Resources				\$16,035.00		\$3,471.00
Teacher Resources						
1099209	<i>DRAFT</i> Holt Science: Professional Reference for Teachers	\$15.90			1	\$15.90
Total for Teacher Resources						\$15.90
Total for Grade 9				\$16,035.00		\$3,486.90



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Total Cost of Proposal (PO Amount): **\$ 37,732.80**

Total Value of Proposal: \$ 41,219.70

Total Savings: \$ 3,486.90

This is a cost proposal only. Orders submitted under this proposal on or before the expiration date are subject to acceptance at Houghton Mifflin Harcourt's main office and are subject to the applicable terms in Houghton Mifflin Harcourt's invoice issues for such order.

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Prices: Prices quotes are wholesale school prices and do not include transportation charges unless otherwise stated in this proposal. These wholesale school prices apply to the educational customers of Houghton Mifflin Harcourt. Prices quoted are valid for orders submitted on or before the expiration date set forth in the proposal.

Educational customers are billed at wholesale school price, f.o.b. shipping point, with a prepaid transportation charge and, unless the customer specifically requests otherwise, a charge for our guarantee of delivery is added to the invoice when shipped via U.S. Postal service. For educational customers preferring f.o.b. destination billing, ten and a half percent (10.5%) of wholesale school price is added and we pay transportation charges and guarantee delivery. Prices do not include any sales tax. Applicable sales tax, if any, will be added to the invoice unless an appropriate tax exemption certificate has been furnished to Houghton Mifflin Harcourt.

Upon receipt of purchase order, gratis items will be shipped in direct proportion to pupil materials purchased. If purchases vary from those included in this proposal, gratis items will change accordingly. Gratis items may also change if purchase is other than a direct school district to publisher order, such as via a third-party vendor or jobber.



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